



Join us at rose plastic. Our company is regarded as the world's No. 1 supplier of high-quality hard plastic packaging for the tooling industry. As a medium-sized, third-generation owner and managed company, we develop and produce high quality plastic sleeves, boxes and cases. With around 800 employees at 10 locations worldwide, we are where our customers are. To continue the rose plastic's success story, we are looking for you!

**At our facility in California, PA we are looking for a:**

## Sales Associate

### JOB PROFILE:

A Sales Associate is responsible for maintaining and growing sales in their assigned sales territory. This will require travel, face-to face meetings, phone calls, email, and video conferencing. The Sales Associate will employ excellent communication skills, established selling procedures, and extensive product knowledge to develop and nurture a customer base. This role will also require support and attendance at trade shows as necessary.

### REQUIREMENTS:

- Bachelor's degree or equivalent experience
- Prior cold outbound sales experience preferred
- CRM experience preferred
- Prior experience prospecting new customers with demonstrated success developing new business
- Ability to create targeted customer lists and execute outreach plans
- Ability to complete tasks and solve problems with limited guidance and direction

### OUR BENEFITS:

- Medical, Dental, Vision insurance
- Life, Long and Short Term Disability insurance
- 401K Retirement and Profit Sharing Programs
- Time off policies include vacation, holidays and personal time



Are you interested in joining our team?! We look forward to receiving your resume!

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